



Context

Fuel oil is still the norm – and there will be many oil types to be managed on board

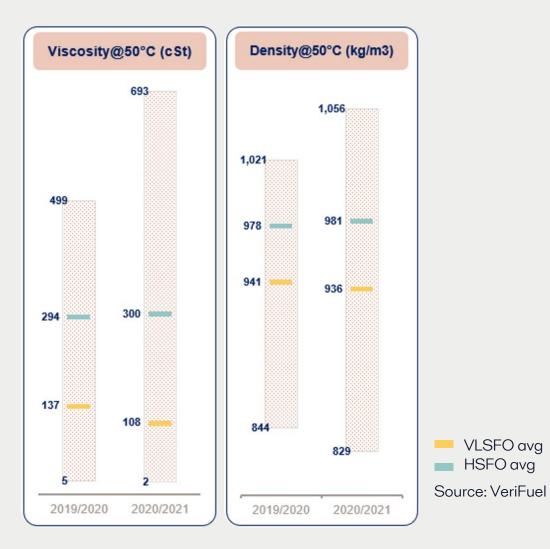


Context

Variances in fuel properties are increasing

VLSFO – Fluctuation of viscosity and density

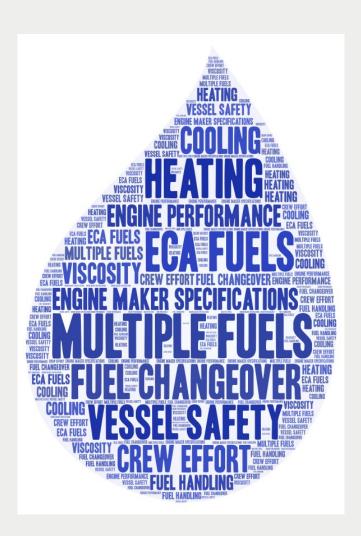
ULSFO (MGO) – Low viscosity levels



What it addresses

Multiple fuel oils means:

- Multiple parameters
- Multiple challenges



Varying fuel properties means:

- Constantly adapting fuel treatment
- Challenge to manually adjust fuel temperature

What it offers

Multiple challenges solved by **one** automated control system



- One solution to secure viscosity values for any fuel oil
- One solution to handle many fuel oils on board
- *One* solution to ensure safe fuel changeover
- *One* solution to reduce costs and operational effort

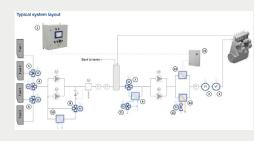


Why it's unique

This **one** solution is

Complete

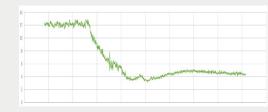
Control options for all fuel oil handling needs





Reliable

Based on the latest Alfa Laval FCM Oil automation software



Scalable

Expand system with additional functions – today or tomorrow



Product features

Complete range of control possibilities – in one single cabinet



Viscosity control

- Control viscosity using any type of heater
- Improved viscosity accuracy with updated sensor

Multiple fuel control

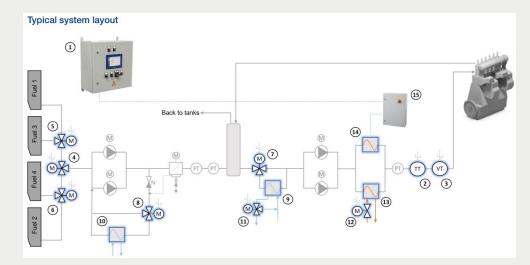
- Handle up to 4 different fuels
- Viscosity and temperature set points for all fuel selections

Automatic fuel changeover control

- Safe and automated changeover process
- Reduce manual work for crew

Cooler control

- Control also coolers from same cabinet
- Improved process control of both heating and cooling



Advanced software

Reliable based on most recent FCM Oil automation software



• Precise response

- Ensures accurate fuel parameters at the engine inlet

Smooth ramping

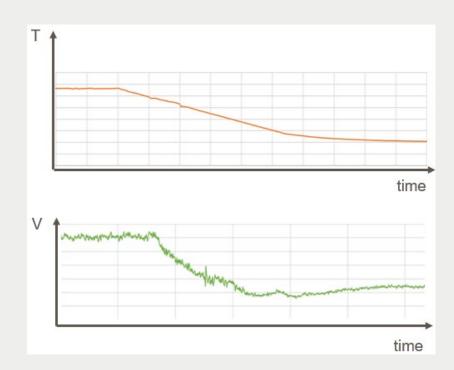
- Keeps fuel parameters within safe maximum/minimum limits
- Never dropping below 2cSt or changing more than 2°C/min

Fully automated process

- Eliminates the risk of manual errors
- Frees up valuable time for crew members

Class-approved changeover

- Complies with engine maker requirements according to FOBAS
Fuel Oil Bunker Analysis and Advisory Service



Product features

Scalable with unique opportunity to add options – now or later



Core



- Viscosity transmitter
- Temperature sensor
- Control Cabinet

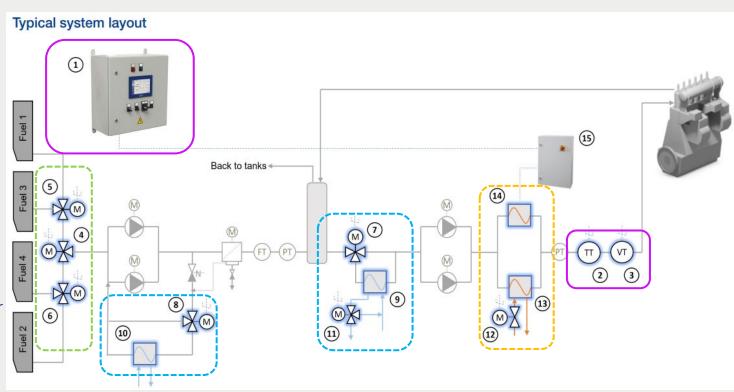
Options



- Cooler
- Regulating valves
- Heating system
 - Steam or electrical heater
 - Regulating valves



• Changeover valves



Shipyard Benefits



Simplified purchasing

✓ All fuel handling functions from one supplier

Reduced CAPEX

✓ Compared to multiple systems

Reliability

✓ Stronger promise on fuel system reliability

Easy Installation

- ✓ Plug and play solution
- ✓ Compatible with any booster design



Shipowner Benefits

Engine Uptime

- ✓ Better engine lubrication and ignition quality
- ✓ Reduced engine wear

Reduced OPEX

Optimized

✓ Reduce manpower needed through complete automated process control



✓ Simplify the handling of multiple fuels

Safe & Easy Operation

- ✓ Reduce manual work needed
- ✓ Latest software from FCM Oil

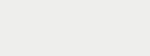
Flexibility

- ✓ Add control options today or tomorrow
- ✓ Compatible with all booster systems

Alfa Laval Marine Service

- ✓ 24/7 Service & Support
- ✓ Global spare parts supply









Stand-alone modular system



Suitable for internal combustion engines



Suitable for all fuel oils meeting ISO 8217 specs



Fuel system supply of a new ship



Upgrade to an existing module



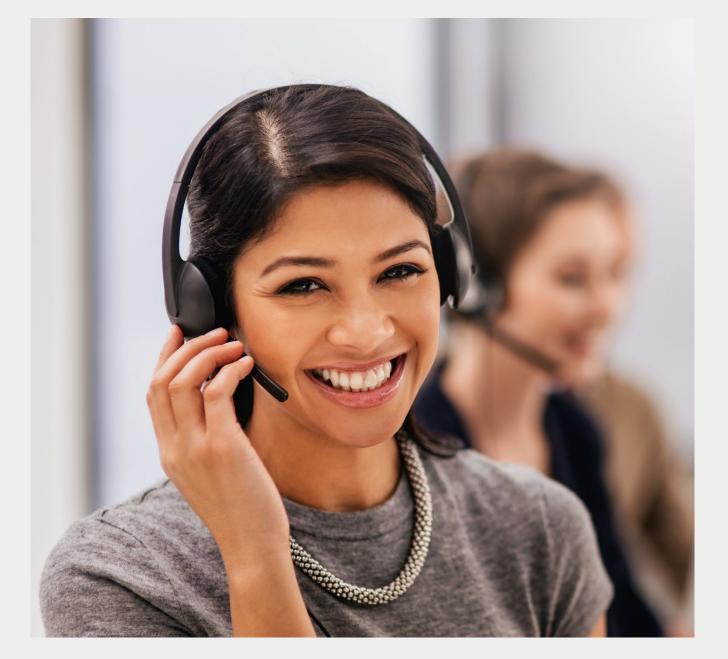
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Pioneering Positive Impact